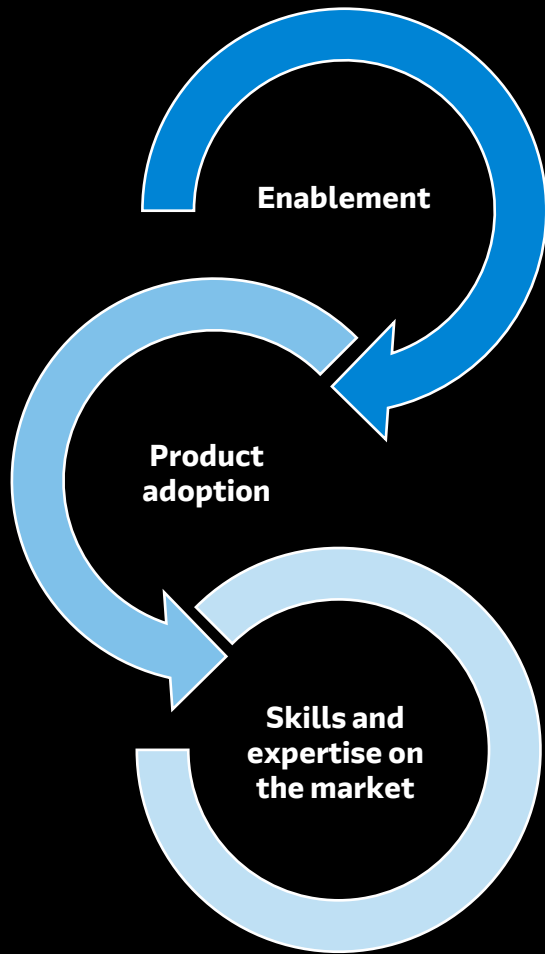




Services overview

Arrow's education services

Arrow's education services mission



Enablement for channel partners

- Acquire skills and knowledge to add **value to your clients**
- Meet the **certifications** you need to run and develop your business
- Comply with **vendor programs**, achieve better **rebates**
- A **full scope of services** including training delivered to your customers
- Less time **troubleshooting**
- Faster **deployment and Market recognition**



Skills and expertise for end customers

- Ensure a more secure, **faster**, and smoother technology adoption
- Increase **productivity**
- Maximize **technology investments** by mastering their features and capabilities

What are Arrow's education services

Arrow education in numbers



4.100 different courses

15.000+ students

Quality: **97%** satisfaction rate

30+ authorized vendors

Coverage and experience



Two geographies: **EMEA / NA**

20 countries

Multi-lingual

20+ year of experience

Authorized & certified instructors

Coverage and experience



85% virtual classrooms

Hybrid courses

Digital and Learning subscription

Education on **ArrowSphere**

Own developed content

Tailored content

Certification and badges



70% certified students

Partner certification bootcamp

Supports Arrow Partner programs

Arrow's education services

Accreditations and awards



1 stop shop

Buy your products, licenses and services with Arrow

Who we sell to?



Arrow channel partners



Arrow and channel partners end customers



Cross company size



Cross industries

What we sell?



Single classes and full training path



Certifications



Solutions & vendors training paths



Education packs



Learning subscriptions



Various delivery methods (ILT/VLT/Digital)