



Arrow Education

Services Overview



Strength in numbers

CUSTOMERS

220,000+

EMPLOYEES

20,700

2021 INTERNATIONAL REVENUE (USD)

\$34.48B

ARW

FORTUNE 500 RANK

102

NYSE TICKER SYMBOL

ARW

FOUNDED

1935

GLOBAL HEADQUARTERS

Centennial, CO, USA

Strategy

Support the transformation

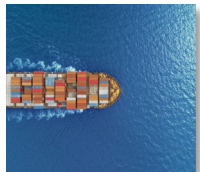
**A unique position
to up-skill your team**



Close to the
technologies and to
the vendors within
Arrow

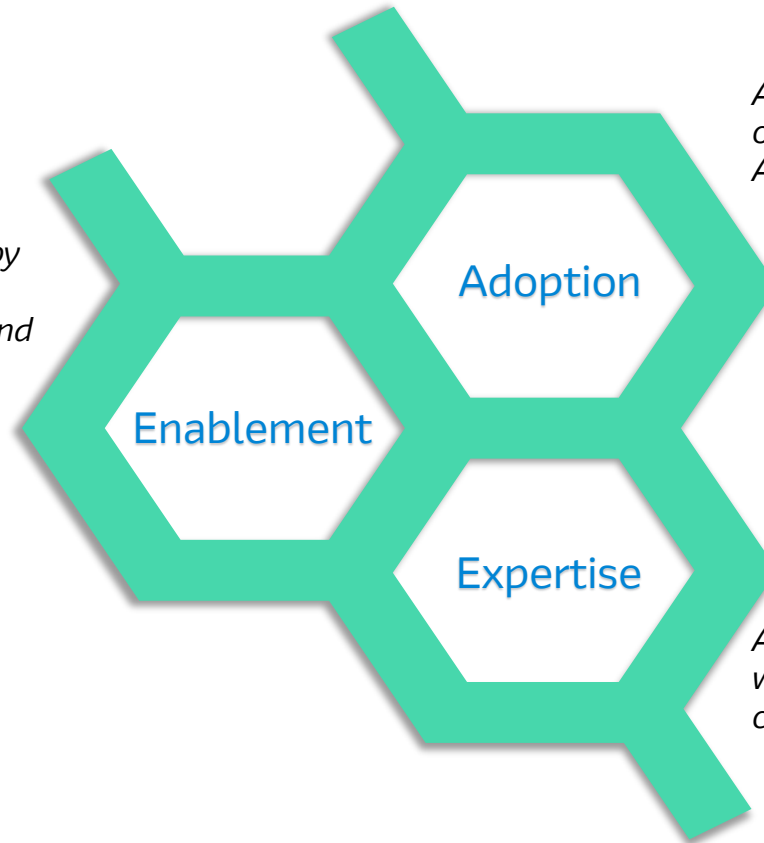


Manage +15,000
resellers,
integrators, CSI,
MSP in EMEA



In touch with
+150,000 clients
through our channel
partners in EMEA

*Get a broad overview by
topic: cloud, security,
data center, network and
more*



*A complete portfolio of courses
on the key technologies in the
Arrow catalog*

*Authorized training centers
with +30 vendors delivering
certifications*

Figures and KPIs

A powerful and balanced education model



4,100 Courses



18,000 Students



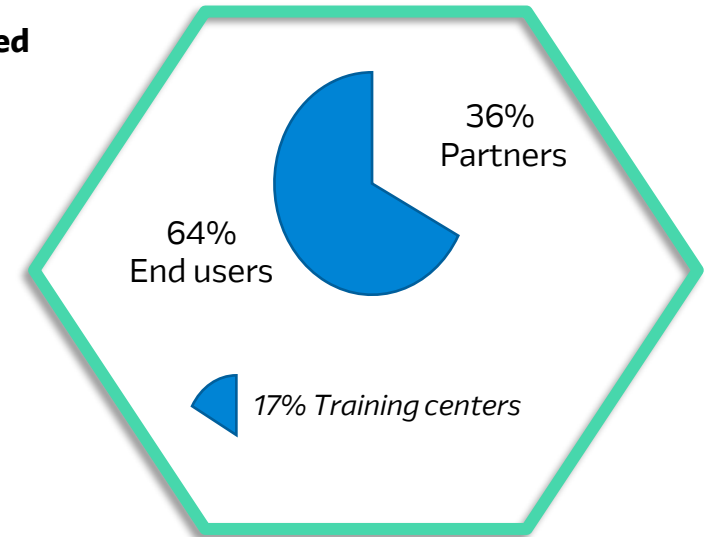
70% Students certified



75% Public / 25% private



95,2% Satisfaction rate



Arrow Education Awards and credentials

Arrow Education nominated as
Top 20 WW Training company
for several years



IBM Global
Training Provider



Quality in our DNA

Citrix CALC of the Year
(DE/FI)



Veeam Certified
trainer of the Year



Checkpoint
Platinum Elite
status EMEA



Business dynamic

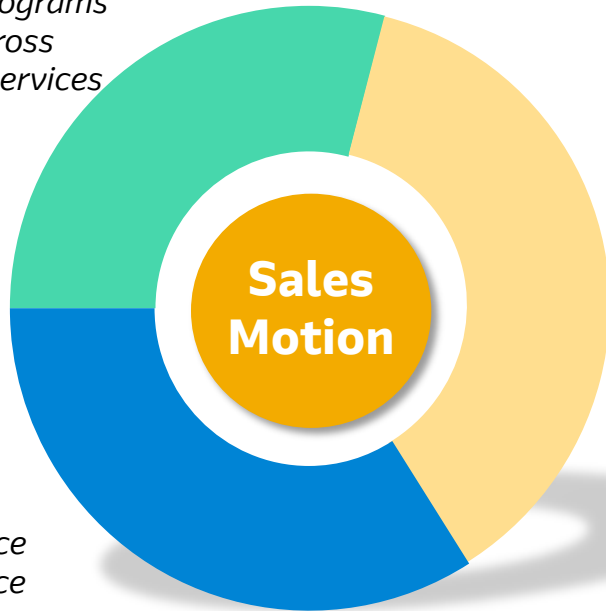
Technologies leverage

'Disti' leverage

- Thousand sales attaching services
- Training units/vouchers programs
- In touch with end users across industries to sell training services

Edu sales

Dedicated salesforce with deep experience on advising the customers and to sell



Marketing engine

- Offering management and new concepts
- Marketing programs
- Web campaigns / social media / newsletters

**Tech-
centric**



Technology DNA

The largest courses portfolio with the major vendors and the new ones



Expertise and certification

Focus on the knowledge of the IT professional (MPS, CSI) and the end users



Transformation by the tech

Set of courses, workshops, digital tips, and labs on key topics (cyber, DevOps, etc.)

Resources

A full set of services to increase your knowledge

Offering



ATC / +30 vendors

Certification

Arrow Academy

Labs and testing offers

ArrowSphere (cloud)

Method



Virtual classroom

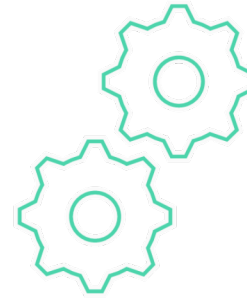
Blended learning

Digital vendors courses

Multi-languages and Pan-EMEA schedule

Classroom

Tools



Management: BAPS

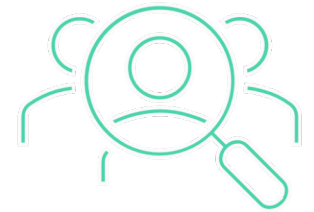
CRM dedicated: BAPS

Quality control: MTM

Remote tools

Labs in the cloud

Marketing



Web by country / mobile (18)

Social media (Sprinklr)

Eloqua platform

Database partners and EU

Analytics (PBI)

IBM – VMware – Citrix – Checkpoint – Fortinet – Microsoft – Veeam – Splunk – NetApp – Nutanix
Kubernetes

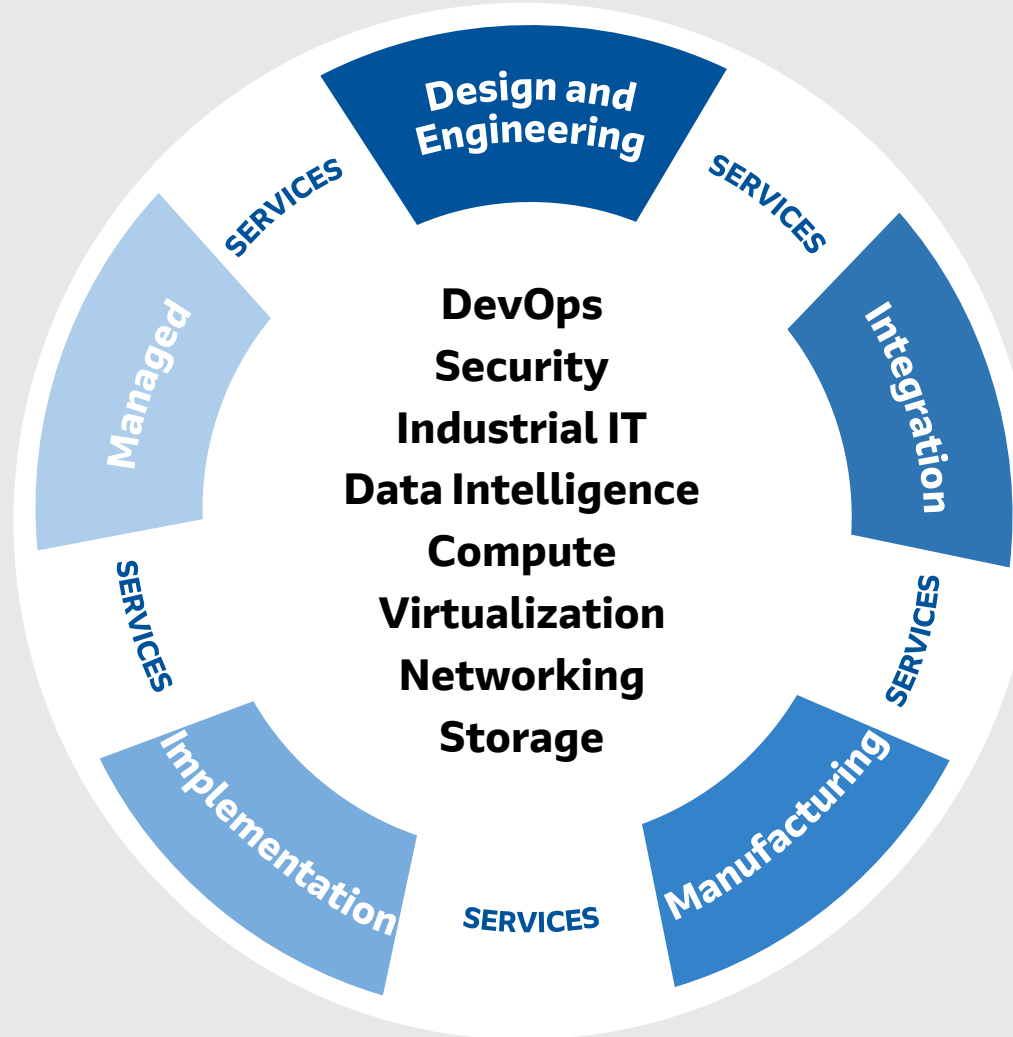
DevOps – scrum – agile – Linux – cybersecurity – OpenStack – big data –

Solutions + services

A unique combination in the market



SUPPLIERS



CUSTOMERS

Additional Resources

Find our complete offering per country and receive the latest news and offers

Arrow Education country web sites

- edu.arrow.com

Follow us

- [Arrow ECS Education Services LI](#)



Subscribe

- [Subscribe to our country Newsletter](#)

How to subscribe to your country Education Newsletter

- [Austria](#)
- [Belgium](#)
- [Czech Republic](#)
- [Denmark](#)
- [Germany](#)
- [Finland](#)
- [France](#)
- [Hungary](#)

- [Italy](#)
- [The Netherlands](#)
- [Norway](#)
- [Poland](#)
- [Spain](#)
- [Sweden](#)
- [Switzerland](#)
- [UK](#)



Stay up to date with the Arrow Education!

The Education Channel Advisor is Arrow's integrated news portal, which has been uniquely designed to be a one-stop platform for all of the latest news. To find out more about new Vendor Education technologies and solutions, courses promotions, partner programmes, certifications and upcoming events, visit the [Education Channel Advisor](#) today.

DISCOVER

- A dedicated channel to bring you the latest Education updates and offers
- The latest industry news displayed and searchable by solution area
- A full suite of news from all of Arrow's Education technology suppliers

EXPLORE

- Education Channel Advisor online, on any device, at any time.
- Subscribe to receive updates and alerts direct to your inbox.
- Share articles with fellow colleagues and social followers.

If you require further information please contact [Arrow ECS EMEA Education - educationteam.ecs.uk@arrow.com](mailto:educationteam.ecs.uk@arrow.com)

Subscribe Today

To receive the latest news straight to your inbox, simply complete your details to subscribe:

First Name*

Last Name*

Email Address*

Country*

☐ I agree to receive communications in accordance with Arrow's Privacy Policy.

☐ Please confirm you will not be using Arrow information to target public sector parties. *

Thank You



Five Years Out