



**Enterprise Computing Solutions - Education Services**

## **TRAINING OFFERING**

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**You can reach us at:**

Arrow Enterprise Computing Solutions Ltd, Part 1st Floor, Suite 1D/1, Central House, Otley Road, Harrogate, HG3 1UG

Email: [educationteam.ecs.uk@arrow.com](mailto:educationteam.ecs.uk@arrow.com)  
Phone: 0870 251 1000



## VMware by Broadcom Partner Sales Enablement Workshop

**CODE:**            **LENGTH:**            **PRICE:**

VMW\_WS-VSP      8 Hours (1 day)      £195.00

### Description

Please ensure you have access to the VMware by Broadcom partner portal before the training begins.

### Objectives

This workshop will prepare you to successfully complete:

- VCF9: VSP VMware Cloud Foundation 9.0 Assessment – SR.VSP1
- VCF 9: VSP VMware Cloud Foundation 9.0 Sales Simulation - SR.VSP.2

### Audience

All sales professionals preparing for the new sales role from VMware by Broadcom.

### Prerequisites

Access to the Broadcom Partner Portal for passing the assessment as well as for completing the simulation.

### Test and Certification

The candidate will be attaining the following certifications:

- PROVEN SALES PROFESSIONAL
- CERTIFIED SALES EXPERT CERTIFICATION

The assessment and the simulation will be done at the end of the workshop.

Students need to have access to the Broadcom Partner Portal for passing the assessment as well as for completing the simulation.

### Session Dates

On request. Please [Contact Us](#)

### Additional Information

[This training is also available as onsite training. Please contact us to find out more.](#)