Enterprise Computing Solutions - Education Services

TRAINING OFFERING

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VMware by Broadcom Partner Sales Enablement Workshop

CODE:	LENGTH:	PRICE:
VMW_WS-VSP	8 Hours (1 day)	€200.00

Description

Please ensure you have access to the VMware by Broadcom partner portal before the training begins.

Objectives

This workshop will prepare you to successfully complete:

• VCF9: VSP VMware Cloud Foundation 9.0 Assessment – SR.VSP1
• VCF 9: VSP VMware Cloud Foundation 9.0 Sales Simulation - SR.VSP.2

Audience

All sales professionals preparing for the new sales role from VMware by Broadcom.

Prerequisites

Access to the Broadcom Partner Portal for passing the assessment as well as for completing the simulation.

Test and Certification

The candidate will be attaining the following certifications:

• POVEN SALES PROFESSIONAL
• CERTIFIED SALES EXPERT certification

The assessment and the simulation will be done in the end of the workshop.
Students need to have access to the Broadcom Partner Portal for passing the assessment as well as for completing the simulation.

Session Dates

On request. Please contact us

Additional Information

This training is also available as onsite training. Please contact us to find out more.