



Enterprise Computing Solutions - Education Services

TRAINING OFFERING

Sie erreichen uns unter

Arrow ECS GmbH, Elsenheimerstraße 1, 80687 München

Email: training.ecs.de@arrow.com

Phone: +49 (0)89 930 99 168



CAMSS Accelerator: Introduction to IBM Security

CODE: ZL1_U4CMS1 **LÄNGE:** 0.5 Tage **PREIS:** Free

Description

Recommended duration: 0.5 Days **Skill level:** Basic

This course is developed and owned by an IBM Authorized Global Training Provider: Arrow ECS

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The CAMSS Accelerator sessions provide a new path for Arrow sales teams and business partners into understanding the IBM growth strategy and become confident with the core components: Cloud Computing, Big Data Analytics and Security. During these half day learning sessions, each one dedicated to a topic, the following questions will be discussed:

- What is Cloud, Big Data Analytics, Security, what is the IBM point of view, how does it fit into the overall strategy?
- What are the key challenges for customers, what is the market opportunity, what is the IBM offering / solutions?
- How to start a conversation, what questions should I ask my customer?
- What is a typical scenario, case study, customer reference?

The CAMSS Accelerator sessions will equip you with the initial basis for further learning, and ultimately, provide you with the fundamentals to be successful in these 3 areas.

Lernziel

Please refer to the Course Overview for description information.

Zielgruppe

This basic course is for Sales and presales, and IBM Business Partners.

Voraussetzungen

There are no prerequisites for this course.

Inhalt

Please refer to the Course Overview for description information.

Kurstermine

Datum	Lokation	Time Zone	Sprache	Type	Durchführungsgarantie	PREIS
29 Nov 2021			English	Self Paced Training		Free

Zusätzliche Information

Diese Schulung ist auch als Vor-Ort-Schulung verfügbar. Bitte kontaktieren Sie uns, um mehr zu erfahren.